

# IR Intelligence in the Marketplace

With thanks to our Sponsor:



27<sup>th</sup> February 2020, 4.00pm – 5.30pm Nasdaq Singapore, 20 Collyer Quay #17-01 Singapore 049319

### **SEMINAR OVERVIEW**

#### Introduction to Nasdaq IR Solutions

- Latest trends in corporate access post MIFID II
- How Nasdaq is helping global companies run IR program
- Latest trends/regulations in Shareholder Analysis within Singapore
- Introduction to Nasdaq's Strategic Capital Intelligence Program and ESG Advisory

**This event is complimentary for IRPAS members and only \$\$30 for non-members**. Register early to secure your place! Join us for networking drinks after the session!

### **PROGRAMME**

15.45 Registrations

16.00 Chairperson

• Mr. Harold Woo – President, IRPAS

16.15 IR Intelligence in the Marketplace

- Mr. Matthew Rafter Vice President, APAC & EMEA, Nasdag
- Mr. Robert Giuliano Sales Manager- Asia Pacific, Nasdaq Corporate Services, Nasdaq

17.15 Q&A Session

17.30 Post-Event Networking - Drinks & Finger Food sponsored by Nasdaq

#### **About the Speakers:**



## Mr. Matthew Rafter - Vice President, APAC & EMEA, Nasdaq

Matthew Rafter oversees the Nasdaq Corporate Solutions business for Asia-Pacific & EMEA based in Hong Kong and was previously managing the Thomson Reuters Corporate Solutions business in APAC. Matthew has over 17 years' experience within the financial services industry working within Investor Relations, Corporate Communications and Corporate Strategy. Over this period Matthew has been advising companies on structuring investor relations programs to drive greater shareholder engagement, improved communications capabilities and market perception. Matthew has a deep understanding of shareholder advisory across global disclosure and non-disclosure markets and targeting for investor outreach, roadshows and trend analysis. Matthew is also experienced in the areas of shareholder intelligence for Corporate Actions work such as Capital Raisings, M&A, Proxy advisory and IPOs.



# Mr. Robert Giuliano - Sales Manager- Asia Pacific, Nasdaq Corporate Services, Nasdaq

Robert has over 15 years' experience engaging with investor relations teams, company secretaries, institutional investors and listed companies. Over this period Robert has been advising listed companies on structuring investor relations programs to drive greater shareholder engagement, improved communications capabilities, market perception, capital raisings, M&A activity, Proxy/AGM risk advisory and initial public offerings. He was previously a business development manager with Thomson Reuters & has also held a position within the National Australia Bank Treasury Markets team. He holds a Bachelor of Science and a Post Graduate Degree in Finance and Investment.

#### **About the Chairperson**



Mr. Harold Woo is ex-Senior Advisor for Investor & Partner Relations in CapitaLand Limited. He joined CapitaLand in 2003 and relinquished his position as Senior Vice President, Investor Relations in June 2015. Post retirement from CapitaLand in May 2017, he assumed a senior advisory role at WeR1 Consultants Pte Ltd, a boutique investor relations, corporate strategy and media communications company, from September 2017 till October 2018. He has almost 20 years of stockbroking experience in institutional sales, securities trading and investment research. From 1990 to 1999, he was with Vickers Ballas & Co Pte Ltd, progressing from Director of Institutional Sales to Global Head of Institutional Sales. Prior to 1990, he was Associate Director at James Capel Far East Limited, an international stockbroker. From 1981 to 1985, he was research manager at Ong & Co Pte Ltd. Harold garnered the Best IRO award in IR Magazine – South East Asia Awards in 2006, 2007, 2009 and 2011.

In 2012, he was named as one of 25 Best IROs of last 25 years by IR Magazine. In December 2015, he was bestowed a Lifetime Achievement Award by IR Magazine. He is on the judging panels for IR Magazine Awards 2017 and 2018 - South East Asia and Greater China self-nomination categories. He served as the Honorary Secretary of the Securities Investors Association (Singapore) (SIAS) from 2015 - 2017. Harold is on the faculty for the Listed Entity Director Programme conducted by the Singapore Institute of Directors (SID). He received his Master of Science in Management Science from Imperial College, University of London.



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## **TERMS & CONDITIONS**

1. Registrations will be confirmed upon receipt of full payment accompanied by a duly completed registration form.

**NON-MEMBER** 

- 2. Equivalent substitute delegates are welcomed, subject to IRPAS being notified at least 3 working days before the event of the substitute delegate.
- 3. IRPAS will not entertain any request for a refund of fees. However, a confirmed registrant who has paid in full the registration fees but does not turn up for the event will be entitled to collect a set of the handouts provided, if any.
- 4. It may be necessary, for reasons beyond IRPAS's control to change the date / time / venue. IRPAS will endeavor to inform participants of any change with as much notice as possible. IRPAS will not be held liable for any costs arising from this change.
- 5. Places are limited and can only be allocated in order of priority upon receipt of registration and any payment due.
- 6. We regret that we generally do not issue invoices or accept payments at the event. When registering, please make a specific request for an invoice if required.
- 7. By registering for this event, you fully consent to the collection, use and disclosure of your personal data as appears in this form by IRPAS for the purposes set out in our Privacy Policy [click link to view].

# Payment details:

- Online Credit Card: Please visit <u>HERE</u>.
  - Go under Payment for Events. Enter "IR Intelligence" under payment description and click 'Pay Now" Key in the amount payable as above under "Price Per Item". Click "Continue" and enter your credit card details.
- CHEQUE: Made payable to "Investor Relations Professionals Association (Singapore) Limited" and mail to Secretariat, Investor Relations Professionals Association (Singapore) Limited, 12 Eu Tong Sen Street, #08-169 Soho 2, Clarke Quay Central, Singapore 059819
- BANK TRANSFER/INTERNET BANKING: Make payment NETT OF ALL RECEIVING & PAYING BANK CHARGES to our bank account as follows:

Account Name: Investor Relations Professionals Association (Singapore) Limited

Account Number: 350-369-129-7

Currency: SGD

Bank Name: United Overseas Bank Limited

Bank / Branch Code: 7375 / 001 (Main)

Bank Address: 80 Raffles Place, UOB Plaza Singapore 048624

UOB SWIFT Code: UOVBSGSG

To avoid delay in processing, please email us after payment has been effected via bank transfer/Internet banking so we may follow up with our bank.

### **COVID-19 DISCLAIMERS**

- 1. In the event that IRPAS postpones the event due to reasons related to COVID-19, any payment the delegate has made as at the date of postponement will be credited towards the rescheduled date.
- 2. If the delegate is unable to attend the rescheduled event or if IRPAS cancels the event indefinitely, the delegate shall be entitled to receive a refund of all sums paid.
- B. Delegates are advised to take out appropriate travel insurance. IRPAS shall not be responsible for any loss or damage as a result of substitution, alteration, cancellation or postponement of the event due to an event of force majeure, unforeseen occurrence or any other event that renders performance of this event inadvisable, illegal, impracticable or impossible. For purposes of these terms and conditions, an event of force majeure shall include, but shall not be limited to: adverse weather, government restrictions and/or regulations; war or apparent act of war; terrorism or apparent act or threat of terrorism; disaster; civil disorder; disturbance and/ riots; curtailment, suspension and/or restriction on transportation facilities/means of transportation; or any other emergency or circumstances outside a party's reasonable control.